

### *Questions to ask yourself:*

- *Am I prepared to abide by the rules, regulations and legislations applicable to the operation of a B&B/Guesthouse?*
- *Is there a market for my intended business in this area?*
- *Do I like people and am I tolerant, understanding and sociable?*
- *Is the venture financially viable for me?*
- *Am I happy to invite complete strangers into my home?*
- *Am I prepared to treat guests better than I treat my own family and friends?*
- *Will I be prepared to give up my social life when necessary?*
- *Am I able to smile when I'd really rather not?*
- *Will I be pleased to get up at the crack of dawn, prepare breakfast, wait tables, smile and converse about guests' wellbeing, sympathise over their problems, suggest ideas for entertainment and carry out requests for car hire, tours, etc.?*
- *Am I capable of wearing 27 hats a day?*
- *Am I keen to co-operate with others in the same line of work?*
- *Am I prepared to work all day, every day, and be constantly on call?*
- *Those who already operate businesses in the hospitality industry will read this and smile to themselves as they will identify with all this as they do it every day without even realising it and they do it because they love it.*
- *To summarise: Running a B&B or Guesthouse is a great lifestyle. You are your own boss. You have flexible hours and you get to meet large numbers of lovely and interesting visitors from both near and far but there is a price to pay and your personality must fit the job description as with any successful career move.*